



Pattonair, part of the Umeco group of companies, is one of the world's leading providers of distribution and supply chain management services for the aerospace and defence markets.

Pattonair operates through a global network of facilities and expert teams located in Europe, North America and Asia. We enable customers to reduce cost, increase reliability and add value in the supply chain across the widest range of fully approved B and C class products.

We cover all customer needs from urgent product requirements to long range outsourcing partnerships designed to free customers from complex, high transaction load and non-value added activity.

For every type of customer our service is based on full understanding of their needs, personal care and the principle that we always deliver our promises.

Pattonair focuses on the different needs of customers through three service brands – Supply Chain Direct, Supply Chain Solutions and Supply Chain Partner. With each service Pattonair is driving greater efficiency from the supply chain for quality products.





For strategic customers we drive new efficiency in the global supply chain to deliver total availability of quality products and services at lower acquisition cost, enabling them to achieve higher productivity and improved service performance and revenues.

The service offer

- Outsourcing of non-core competence activities for B and C class products to reduce Total Acquisition Costs (TAC) and remove Non-Value Added (NVA) activities, including transactional procurement, expediting, booking in, inspection, warehousing, product movement, picking, output delays and consequent negative customer liaison, quality investigations, transport/freight, supplier development, finance and administration.
- Price competitive products negotiated and delivered through our highly experienced team of aerospace procurement professionals, who manage the advantage of our aggregated customer demand, utilising our global network of suppliers, our low cost sourcing strategy, long-term supply

agreements, and Pattonair's unique part number rationalisation database USELECT.

- Tailored logistical solutions, underpinned by standardised processes, created to address specific customer requirements, designed to deliver increased productivity, utilising Direct Line Feed (DLF), build sequenced kitting, consignment stocking and on site representation. Proven, uniform project management methodologies and expertise negate risk during the implementation phase.
- The global and expanding network of Pattonair facilities mirrors principal industry footprint, with inventory held at prime locations in Europe, North America and Asia. We believe in key customer proximity supported by local employees, integrated via a sustained investment in the latest generation communication and ERP systems.
- Continuity of relationship based on incentivised joint reward, enables the creation of commercial solutions to increase customer's aftermarket revenues.

The benefits

- Pattonair's core value of 'Always put delivery first' guarantees proven

industry leading product availability, removing uncertainty and cost from the customer's supply chain, then building reliability and value in.

- Industry leading, 100% Quality Assurance, with fully traceable and certified new product, inspected in-house by our skilled engineering team, including delegated First Article Inspection Report authority. We proactively audit and develop our supplier community above industry standards, minimising customer exposure.
- Proven reduced Total Acquisition Costs (TAC) of up to 30% net, achieved via supplier rationalisation and delivering greatly improved operational efficiency, enabling customers to focus on their core competence.
- Dedicated embedded customer account team with proactive customer service ethic, demonstrated via 24 hour quote turnaround, order book management, reschedule flexibility and analysis of inventory levels, customer forecasts, supplier lead-times and performance to improve bill of material accuracy and capacity planning.